



“**THE ULTIMATE  
EXPERIENTIAL  
SOLUTIONS COMPANY.**”

# OUR PURPOSE

Experiential Technologies is an internationally recognised training and development organisation, providing an integrated human resources and organisational development process through blended learning.

Our assessment tools help organisations identify learning gaps and address development areas. Using this information together with interactive simulations, we work with leaders in organisations to increase productivity and improve business performance.

Our blended learning solutions deliver targeted training to appropriate audiences, providing people with the skills and knowledge to contribute to the success of business initiatives. All our solutions are tailored to meet the specific needs of our clients, including customised development of content and simulations.



**“ WE SIMULATE WORK  
AND BUILD EXPERIENCE  
THROUGH EXPERIENCE.”**



# OUR PRODUCTS AND SERVICES

## Experiential Assessment

Our Experiential Assessment Centres measure behavioural and organisational competence at a particular level of management. Through the use of various exercises our Experiential Assessment Centres blends action learning, reflection and experience.

The following Generic Experiential Assessment Centres are available:

- A unique feature of an assessment is the use of Business Simulation
- Senior Manager's Experiential Centre (SENMEC)
- Managers Experiential Centre (MEC)
- Supervisory Experiential Centre (SEC)
- Sales Managers Experiential Centre (Sales MEC)
- Project Managers Experiential Centre (PMEC)

## Experiential Simulations

We offer a wealth of realistic Experiential Simulations for a wide spectrum of business environments. During the Experiential Simulations, participants take control of an Experiential Simulated company. Over the course of a few days, they make years of critical decisions that affect daily operations, short-term profits and long-term growth,

The unique structure of Experiential Simulations allows participants to see the big picture and to recognise the trade-offs surrounding major business at both strategic and tactical levels. Detailed reports after each Experiential Simulation exercise provides immediate feedback and analysis. Participants see the direct outcome of their decisions as they affect stock value, market position and the bottom line.

## Learning Solutions Series

Our learning Solutions Series offers simple yet effective solutions to your learning needs. Each workshop in the series blends lectures, discussions, case studies and "hand-on" simulations. These workshops are highly flexible and can be customised for any specific business environment. The series focuses on the following areas:



<p><b>PROJECT MANAGEMENT</b></p> <ul style="list-style-type: none"> <li>Project Compass</li> <li>The Complete Project Manager</li> <li>Project Leadership</li> <li>Leading Project Managers</li> <li>Business Acumen for Project Leaders</li> <li>P/M Tools and Techniques (NQF3+4)</li> <li>P/M Compass Project Manager (NQF5)</li> <li>The Complete Project Manager</li> <li>Microsoft Project</li> <li>Project Business Case</li> <li>Project Leadership</li> <li>Leading Project Managers</li> <li>Contract Management</li> <li>Business Acumen for Project Leaders</li> <li>GPS Project Management Simulation</li> <li>PMEC Project management Simulation</li> <li>TCPM Project Management Simulation</li> </ul>	<p><b>LEADERSHIP</b></p> <ul style="list-style-type: none"> <li>Personal Leadership EQ, SQ, PQ, IQ</li> <li>NBI Brain Profiles</li> <li>Essentials for Business Leadership</li> <li>Leading for Continuous Improvement</li> <li>Developing and Using Influence</li> <li>Leading Strategy into Operation</li> <li>Managing Performance</li> <li>Framework for Leadership</li> <li>Leading Teams to Success</li> <li>Managing Change</li> <li>Coaching for Growth</li> </ul>
<p><b>ACCREDITATIONS</b></p> <ul style="list-style-type: none"> <li>Services SETA</li> <li>Private Further Education Training</li> <li>College - 2008/FE07/119</li> </ul>	<p><b>MANAGEMENT QUALIFICATIONS</b></p> <ul style="list-style-type: none"> <li>Certificate in Management NQF 3</li> <li>Certificate in Management NQF 4</li> <li>Certificate in Management NQF 5</li> </ul>

### Integrated Simulation Solutions

Our experience has led us to realise the strength of using simulations when training people and supporting organisation in change. It is for this reason that we have invested in a unique and creative product called Simulation Solutions.

This intervention allows us to build customized simulations for organizations, whereby we provide learning experience, leveraging computerized delivery modes to maximize both individual and organizational improvement. Inputs from subject matter experts and company custodians will be gathered on the context within which people apply their newly acquired skills and knowledge. The focus of learning is not strictly a developmental activity; it becomes a driver of business results and is a helpful tool in Experiential Assessment.

Using simulations enables the delegates to recognize the tradeoffs surrounding major business decisions whether at strategic, political and/or analytical levels.





# OUR APPROACH

We blend traditional learning with technology, simulation experiences and facilitation. This enables managers to apply newly learned business skills to solve real-world problems.

Our services form part of a holistic and integrated approach towards Organisational and Human Resources Development. This approach is based on diagnostic interventions pertaining to information on both the organisation and the individual.



# OUR CLIENTS

- AngloGold Ashanti
- Apollo
- Cadbury / Kraft Foods
- Coca-Cola Fortune
- Coca-Cola Sabco
- Continental Tyre South Africa
- Capitech Bank
- Eskom
- Hall Longmore (A Murray & Roberts Company)
- Rocla (A Murray & Roberts Company)
- Santam
- Shoprite Checkers
- Standard Bank
- Tavor Motor Group
- UNISA
- Barclays Capital Singapore
- Coca-Cola Sabco Asia Division
- Continental Tire - The Americas
- Continental Tyre-Sime Malaysia
- TeeKay Shipping Canada
- AROS Private Higher Education Institution
- MERSETA



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## OUR TEAM

consists of industry-experienced facilitators from leading businesses, business schools, former training and development managers and outstanding instructional designers. We also have strong alliances with industry-leading consulting firms around the globe and we cannot only tap into their expert support and technology, but with them we stay one step ahead.

